

## 1st Quarter

Jim Mallardi

Doral May B2G1F Promotion #700272

Promotion #	700272							
Commodity #	525101							
HH Type	DOR JUNE B2G1F							
Units per Display	21							
Suggested Load	Your Call							
Display Payment	\$1.50							
1st. Order Date	4/14/97							
1st. Delivery Date	5/5/97							
H/H Dates	6/2/97-8/1/97							
Pos Support Kit - item #:	525101							
Includes:	COUNTER DISPLAY PREASSEMBLED POS CARD							
Recommended Displays:	IN SKU							
Total Displays Allocated	Total Cases	FF BOX	LT BOX	FF 100	LT 100	Total Displays	VAP Displays	Ship Date
424	100	29	29	13	29	(17)	Display Increment	5/17
Shipping Locations								
✓ 016290 Andy's	14	4	4	2	4	60	60	
✓ 181760 Empire	21	6	6	3	6	90	90	
✓ 271095 Atlantic	3	1	1		1	10	10	
✓ 340350 Koger Co.	14	4	4	2	4	60	60	12-VAP
								48-T/R
✓ 375461 T&R Tobacco	14	4	4	2	4	60	60	31-VAP
								29-T/R
✓ 511531 Jetro								
✓ 612990 Stan Lou	14	4	4	2	4	60	60	
✓ 660540 United	3	1	1		1	12	12	
✓ 769601 Westchester	3	1	1		1	12	12	
✓ 786536 City Line	14	4	4	2	4	60	60	50-VAP
								10-T/R
Total Remaining:								

I'd like all product to arrive 5/13 (which would mean I'd have to order by Monday, 4/21.) I don't know when you will be back. Let me know an appropriate date.  
MS

Templates are in the mail.

c:/data/workplan/maydorb2

51842 6261

4/22/97

TO: Customer Services Dept.  
FROM: Margaret A. Sullivan, Promotions Coordinator (1210)  
PHONE: (908) 225-3219  
FAX: (908) 417-9076

Please order the below mentioned product and return this sheet via fax with dollar amounts.

PROMOTION #700272 - JUNE DORAL B2G1F

\$ AMTS	ACCT #	EFT	ACCOUNT NAME	DOR FF BOX	DOR LT BOX	DOR FF 100	DOR LT 100	SHIP DATE
	016290		ANDY'S TOBACCO	4	4	2	4	14-May
	181760	3313	EMPIRE CANDY	6	6	3	6	14-May
	271095	1613	ATLANTIC	1	1		1	14-May
	340350	ON FILE	KOGER	4	4	2	4	14-May
	375461	2082	T&R TOBACCO	4	4	2	4	14-May
	612990		STAN LOU	4	4	2	4	14-May
	660540	1142	UNITED	1	1		1	14-May
	769601	2036	WESTCHESTER	1	1		1	14-May
	786536	1899	CITY LINE	4	4	2	4	14-May

51842 6262

4JMB2PHO

425 SMS584N1

SALES MATERIALS SYSTEM

04/22/97 15:59

ORDER FROM: 12XXXX

ORDER REVIEW

MASTER ORDER NBR: 7112-0752

SHIP TO: 1221 / 181760

SKU (LINES 1 - 1 OF 1 SHOWN)

MAXIMUM ORDER	ORIGINAL ALLOC	L E	REMAIN ALLOC
QTY	QTY V	QTY	QTY

QTY ITEM DESCRIPTION----- UNITS/SKU  
90 525101 DOR B2G1F DISPLAY KIT- 1 SKU

3900 R 1948

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(\*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED

PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP

PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN

PF12 - MAIN MENU PF1 - HELP

51842 6263

425 SMS584N2

SALES MATERIALS SYSTEM  
ORDER COMPLETION

04/22/97 15:59

MASTER ORDER NBR: 7112-0752

YOUR GENERAL SHIPMENT FOR LOCATION 12XX

IS A FUTURE ORDER FOR 97-05-14

ESTIMATED ORDER COST: 210.78

SPECIAL HANDLING COST:

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PF4 - COMPLETE ORDER  
PF6 - SPECIAL HANDLING  
PF11 - RESTART ORDER  
PF12 - MAIN MENU (ABORT ORDER)

PF2 - CARRIER INSTRUCTIONS  
PF1 - HELP

51842 6264

425 SMS584N1

SALES MATERIALS SYSTEM

04/22/97 16:00

ORDER FROM: 12XXXX

ORDER REVIEW

MASTER ORDER NBR: 7112-0752

SHIP TO: 1222 / 271095

SKU (LINES 1 - 1 OF 1 SHOWN)

MAXIMUM ORDER	ORIGINAL ALLOC	L E	REMAIN ALLOC
QTY	QTY V	QTY	

QTY ITEM DESCRIPTION----- UNITS/SKU  
10\_\_ 525101 DOR B2G1F DISPLAY KIT- 1 SKU

3900 R 1858

=====(\* ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED

PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP

PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN

PF12 - MAIN MENU PF1 - HELP

51842 6265

425, SMS584N1

SALES MATERIALS SYSTEM

04/22/97 16:00

ORDER FROM: 12XXXX

ORDER REVIEW

MASTER ORDER NBR: 7112-0752

SHIP TO: 1222 / 660540

SKU (LINES 1 - 1 OF 1 SHOWN)

MAXIMUM ORDER	ORIGINAL ALLOC	L E	REMAIN ALLOC
QTY	QTY V	QTY	QTY
12	3900 R	1848	

QTY ITEM DESCRIPTION----- UNITS/SKU  
12 525101 DOR B2G1F DISPLAY KIT- 1 SKU

=====(\* ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED

PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP  
PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN  
PF12 - MAIN MENU PF1 - HELP

51842 6266

425 SMS584N1

SALES MATERIALS SYSTEM

04/22/97 16:01

ORDER FROM: 12XXXX

ORDER REVIEW

MASTER ORDER NBR: 7112-0752

SHIP TO: 1222 / 612990

SKU (LINES 1 - 1 OF 1 SHOWN)

QTY ITEM DESCRIPTION-----

60 525101 DOR B2G1F DISPLAY KIT-

UNITS/SKU

1 SKU

MAXIMUM ORDER	ORIGINAL ALLOC	L E	REMAIN ALLOC
QTY	QTY V	QTY	QTY
3900	R	1836	

=====(\* ) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED

PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP

PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN

PF12 - MAIN MENU

PF1 - HELP

51842 6267

425 \$MS584N1

SALES MATERIALS SYSTEM

04/22/97 16:02

ORDER FROM: 12XXXX

ORDER REVIEW

MASTER ORDER NBR: 7112-0752

SHIP TO: 1222 / 769601

SKU (LINES 1 - 1 OF 1 SHOWN)

MAXIMUM ORDER	ORIGINAL ALLOC	L E	REMAIN ALLOC
QTY	QTY V	QTY	
12	3900 R	1776	

QTY ITEM DESCRIPTION----- UNITS/SKU  
12\_\_ 525101 DOR B2G1F DISPLAY KIT- 1 SKU

(\*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED

PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP

PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN

PF12 - MAIN MENU PF1 - HELP

51842 6268

425. SMS584N1

SALES MATERIALS SYSTEM

04/22/97 16:02

ORDER FROM: 12XXXX

ORDER REVIEW

MASTER ORDER NBR: 7112-0752

SHIP TO: 1222 / 786536

SKU (LINES 1 - 1 OF 1 SHOWN)

MAXIMUM ORDER	ORIGINAL ALLOC	L E	REMAIN ALLOC
QTY	QTY V	QTY	
60	3900 R	1764	

QTY ITEM DESCRIPTION----- UNITS/SKU  
60 525101 DOR B2G1F DISPLAY KIT- 1 SKU

=====(\* ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED

PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP

PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN

PF12 - MAIN MENU PF1 - HELP

51842 6269

425 SMS584N1

SALES MATERIALS SYSTEM

04/22/97 16:03

ORDER FROM: 12XXXX

ORDER REVIEW

MASTER ORDER NBR: 7112-0752

SHIP TO: 1229 / 016290

SKU	(LINES 1 - 1 OF 1 SHOWN)	MAXIMUM ORDER	ORIGINAL ALLOC	L E	REMAIN ALLOC
QTY	ITEM DESCRIPTION-----	UNITS/SKU	QTY	QTY V	QTY
60	525101 DOR B2G1F DISPLAY KIT-	1 SKU	3900	R	1704

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(\*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED

PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP

PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN

PF12 - MAIN MENU

PF1 - HELP

51842 6270

4

425, SMS584N1

SALES MATERIALS SYSTEM

04/22/97 16:03

ORDER FROM: 12XXXX

ORDER REVIEW

MASTER ORDER NBR: 7112-0752

SHIP TO: 1229 / 340350

SKU (LINES 1 - 1 OF 1 SHOWN)

MAXIMUM ORDER	ORIGINAL ALLOC	L E	REMAIN ALLOC
QTY	QTY	V	QTY

QTY	ITEM DESCRIPTION-----	UNITS/SKU
60	525101 DOR B2G1F DISPLAY KIT-	1 SKU

3900 R 1644

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(\*) ASTERisks INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED

PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP

PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN

PF12 - MAIN MENU

PF1 - HELP

51842 6271

425 SMS584N1

SALES MATERIALS SYSTEM

04/22/97 16:03

ORDER FROM: 12XXXX

ORDER REVIEW

MASTER ORDER NBR: 7112-0752

SHIP TO: 1229 / 375461

SKU	(LINES 1 - 1 OF 1 SHOWN)	MAXIMUM ORDER	ORIGINAL ALLOC	L E	REMAIN ALLOC
QTY	ITEM DESCRIPTION-----	UNITS/SKU	QTY	QTY V	QTY
60	525101 DOR B2G1F DISPLAY KIT-	1 SKU	3900	R	1584

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(\*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED

PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP

PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN

PF12 - MAIN MENU PF1 - HELP

51842 6272